

N.T.L. MARKET RECOVERY PROGRAM

PURPOSE: To assist in the recapture of lost market share in the Tank Industry.

PARTICIPANTS: Contractors signed to the N.T.L. Articles of Agreement or the Repair Agreement who bid tank jobs where the competition from non-signatory Contractors makes it impossible for N.T.L. Contractors to compete.

INTENT: The National Transient Lodge will consider legitimate and reasonable contractor requests for wage & benefit adjustments, when it is determined by both parties that such adjustments are necessary to compete with non-signatory Contractors.

PROCEDURE: Up to 20% combined total wage and benefit package adjustments will be considered by the Union only if the following conditions are met:

1. Seventy-two hour notice: All requests must be received in writing or fax by the NTL/NTD Area Representative at least seventy-two (72) hours prior to the bid due date excluding weekends.
2. Copy to N.T.L. Business Manager: A copy of all written or fax requests to the NTL/NTD Area Representative must also be received by the NTL Business Manager's office at least seventy-two (72) hours prior to the bid due date excluding weekends.
3. Data Sheet: A data sheet shall accompany all wage/benefit adjustment requests with the following:
 - a. Job location and address
 - b. Contractor information (address, phone, and contact person)
 - c. Owner Information (address, phone, and contact person)
 - d. Complete description of the work and estimated man-hours
 - e. Approximate starting and completion date
 - f. List of all known contractors on the bidders list along with contact person and phone number if available
4. Successful bidder notification: The contractor shall send written notification to the N.T.L. Business Manager's office and the N.T.L./N.T.D. Area Representative of the successful bidder on all jobs where wage/benefit adjustments are granted
5. Miscellaneous:
 - a. Adjustments are not intended for jobs with all Union bidders or prevailing wage projects
 - b. No further adjustments will be granted for re-bid projects or for projects intended to last more than six (6) months without the approval of the Business Manager or Director
 - c. The employer is expected to make every effort in securing a project at full wages & benefits before requesting wage/benefit adjustments and only as a last resort after all other measures have been exhausted
 - d. All Health & Welfare increases will be maintained entirely by the contractor regardless of the adjustments granted
 - e. All other terms and conditions of NTL / Local or Area Agreements apply

**NOTE: NOT MEETING THE ABOVE CONDITIONS IS CAUSE FOR
AUTOMATIC REJECTION OF REQUEST**

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Business Manager
National Transient Lodge

William Almond
Director
National Transient Division